





Counties: Walker, AL

Top Tapestry Segments:		Demographic Summary	2007	2012
Rural Bypasses	32.9%	Population	70,786	70,863
Southern Satellites	29.1%	Households	28,661	28,890
Rooted Rural	16.9%	Families	20,318	20,138
Midlife Junction	6.6%	Median Age	40.3	41.9
Heartland Communities	5.4%	Median Household Income	\$33,700	\$36,774

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	Spending Potential	Average Amount	
	Index	Spent	Total
Amount and Osmics		•	
Apparel and Services	53	\$1,470.05	\$42,133,103
Men's	56	\$276.95	\$7,937,580
Women's	51	\$494.18	\$14,163,559
Children's	63 48	\$277.00	\$7,939,060
Footwear Watches & Jewelry	50	\$243.66 \$97.91	\$6,983,585 \$2,906,109
,	50 54	\$80.36	\$2,806,108
Apparel Products and Services	34	φου.30	\$2,303,211
Computer		****	
Computers and Hardware for Home Use	56	\$122.22	\$3,502,886
Software and Accessories for Home Use	51	\$15.15	\$434,290
Entertainment & Recreation	64	\$2,189.34	\$62,748,748
Fees and Admissions	47	\$287.51	\$8,240,360
Membership Fees for Clubs <sup>2</sup>	49	\$77.98	\$2,235,087
Fees for Participant Sports, excl. Trips	50	\$56.32	\$1,614,070
Admission to Movie/Theatre/Opera/Ballet	44	\$66.14	\$1,895,670
Admission to Sporting Events, excl. Trips	50	\$28.66	\$821,461
Fees for Recreational Lessons	45	\$58.41	\$1,674,072
TV/Video/Sound Equipment	63	\$737.00	\$21,123,089
Community Antenna or Cable Television	68	\$456.24	\$13,076,301
Color Televisions	54	\$74.65	\$2,139,608
VCRs, Video Cameras, and DVD Players	63	\$24.38	\$698,838
Video Cassettes and DVDs	64	\$38.67	\$1,108,237
Video Game Hardware and Software	62	\$20.29	\$581,514
Satellite Dishes	67	\$1.03	\$29,657
Rental of Video Cassettes and DVDs	60	\$35.67	\$1,022,473
Sound Equipment <sup>3</sup>	52	\$82.69	\$2,369,946
Rental and Repair of TV/Sound Equipment	58	\$3.37	\$96,515
Pets	76	\$335.47	\$9,615,009
Toys and Games	66	\$119.74	\$3,431,782
Recreational Vehicles and Fees <sup>4</sup>	80	\$362.19	\$10,380,646
Sports/Recreation/Exercise Equipment <sup>5</sup>	62	\$143.84	\$4,122,623
Photo Equipment and Supplies <sup>6</sup>	60	\$82.29	\$2,358,537
Reading <sup>7</sup>	57	\$121.30	\$3,476,702
Food	65	\$5,506.12	\$157,810,853
Food at Home	68	\$3,405.25	\$97,597,906
Bakery and Cereal Products	67	\$487.10	\$13,960,840
Meat, Poultry, Fish, and Eggs	70	\$919.08	\$26,341,839
Dairy Products	68	\$372.42	\$10,674,011
Fruit and Vegetables	63	\$548.32	\$15,715,415
Snacks and Other Food at Home <sup>8</sup>	69	\$1,078.32	\$30,905,801
Food Away from Home	62	\$2,100.87	\$60,212,947
Alcoholic Beverages	55	\$340.35	\$9,754,784
Nonalcoholic Beverages at Home	72	\$312.23	\$8,948,891
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	Spending Potential	Average Amount	Total
Financial	Index	Spent	Total
Investments	34	\$510.85	\$14,641,409
Vehicle Loans	77	\$4,746.33	\$136,034,600
Health			
Nonprescription Drugs	73	\$88.92	\$2,548,489
Prescription Drugs	87	\$505.48	\$14,487,479
Eyeglasses and Contact Lenses	67	\$56.07	\$1,606,932
Home			
Mortgage Payment and Basics <sup>9</sup>	54	\$4,712.77	\$135,072,567
Maintenance and Remodeling Services	56	\$1,104.45	\$31,654,609
Maintenance and Remodeling Materials <sup>10</sup>	77	\$290.11	\$8,314,972
Utilities, Fuel, and Public Services	70	\$3,061.31	\$87,740,115
Household Furnishings and Equipment			
Household Textiles <sup>11</sup>	58	\$80.10	\$2,295,760
Furniture	54	\$346.13	\$9,920,420
Floor Coverings	50	\$45.71	\$1,310,123
Major Appliances <sup>12</sup>	70	\$205.95	\$5,902,814
Housewares <sup>13</sup>	59	\$62.20	\$1,782,773
Small Appliances	67	\$24.78	\$710,087
Luggage	44	\$4.56	\$130,823
Telephones and Accessories	58	\$27.56	\$789,763
Household Operations			<b>.</b>
Child Care	45	\$189.20	\$5,422,745
Lawn and Garden <sup>14</sup>	80	\$359.78	\$10,311,578
Moving/Storage/Freight Express	55	\$29.17	\$836,076
Housekeeping Supplies <sup>15</sup>	70	\$537.60	\$15,408,107
Insurance			
Owners and Renters Insurance	74	\$352.54	\$10,104,050
Vehicle Insurance	68	\$988.21	\$28,322,952
Life/Other Insurance	71	\$451.47	\$12,939,485
Health Insurance	76	\$1,504.15	\$43,110,541
Personal Care Products <sup>16</sup>	64	\$302.88	\$8,680,928
School Books and Supplies <sup>17</sup>	57	\$68.87	\$1,973,772
Smoking Products	83	\$400.29	\$11,472,708
Transportation			
Vehicle Purchases (Net Outlay) <sup>18</sup>	76	\$4,339.61	\$124,377,541
Gasoline and Motor Oil	77	\$1,560.01	\$44,711,348
Vehicle Maintenance and Repairs	65	\$692.42	\$19,845,344
Travel			
Airline Fares	46	\$188.75	\$5,409,696
Lodging on Trips	56	\$228.31	\$6,543,487
Auto/Truck/Van Rental on Trips	42	\$18.44	\$528,394
Food and Drink on Trips	57	\$270.51	\$7,753,029

**Data Note:** The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding.

Source: Expenditure data are derived from the 2002, 2003 and 2004 Consumer Expenditure Surveys, Bureau of Labor Statistics. ESRI forecasts for 2007 and 2012.

## **Retail Goods and Services Expenditures**



Prepared by DCA

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<sup>1</sup>Apparel Products and Services includes material for making clothes, sewing patterns and notions, shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.

<sup>2</sup>Membership Fees for Clubs includes membership fees for social, recreational, and civic clubs.

<sup>3</sup>Sound Equipment includes sound components and systems, CDs, tapes, records, needles, tape recorders, radios, musical instruments and accessories, and rental and repair of musical instruments.

<sup>4</sup>Recreational Vehicles & Fees includes docking and landing fees for boats and planes, purchase and rental of RVs or boats, and camp fees.

<sup>5</sup>Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.

<sup>6</sup>Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.

<sup>7</sup>Reading includes newspapers, newspaper subscriptions, magazines, magazine subscriptions, and books.

<sup>8</sup>Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fat, oil, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.

9Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent.

<sup>10</sup>**Maintenance and Remodeling Materials** includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for hard surface flooring, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, insulation materials, and materials to finish a basement, for owned homes.

<sup>11</sup>Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers, decorative pillows, and materials for slipcovers and curtains.

<sup>12</sup>**Major Appliances** includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.

<sup>13</sup>Housewares includes plastic dinnerware, china, flatware, glassware, serving pieces, nonelectric cookware, and tableware.

14Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.

<sup>15</sup>Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrapping supplies, postage, and delivery services.

<sup>16</sup>**Personal Care Products** includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, and personal care appliances.

<sup>17</sup>School Books and Supplies includes books and supplies for college, elementary school, high school, and preschool.

<sup>18</sup>Vehicle Purchases (Net Outlay) includes net outlay for new and used cars, trucks, vans, motorcycles, and motor scooters.